



# Global Market Access (GMA) Application

Find this form at [www.ccof.org/resources](http://www.ccof.org/resources)

- ▶ The CCOF GMA program reviews your operation for compliance with the equivalence arrangements between:
  - USDA National Organic Program (NOP) with Canada, the EU, UK, Japan, Korea, Switzerland, and Taiwan
  - Canada Organic Regime (COR) with the US, the EU, UK, Japan, Switzerland, and Taiwan
- ▶ Complete information regarding program and export market requirements and fees can be found in the [GMA Program Manual](#).

**You will be enrolled in the GMA program if you check any of the following:**

- ▶ **I am in the US (certified to NOP), and I:**
  - Export CCOF certified organic products to Canada, the EU, UK, Japan, Korea, Switzerland, Taiwan from the US.
  - Design labels for products that will be sold in Canada, the EU, UK, Japan, Korea, Switzerland, or Taiwan.
  - Sell CCOF certified organic products to any buyer who requires international verification.
- ▶ **I am in Mexico (certified to NOP), and I:**
  - Export CCOF certified organic products to Canada from Mexico.
  - Design labels for products that will be sold in Canada.
  - Sell CCOF certified organic products to any buyer who requires Canadian verification.
- ▶ **I am in Canada (certified to COR), and I:**
  - Export CCOF certified organic products to the US, the EU, UK, Japan, Switzerland, or Taiwan from Canada.
  - Design labels for products that will be sold in the US, the EU, UK, Japan, Switzerland, or Taiwan.
  - Raise livestock or make livestock products that are exported to the US from Canada.
  - Sell CCOF certified organic products to any buyer who requires international verification.

**The following require a different CCOF program and application:**

- ▶ **Mexico Compliance Program:** US based operations who plan to export to Mexico.  
[www.ccof.org/page/ccof-international-programs](http://www.ccof.org/page/ccof-international-programs)
- ▶ **GMA Wine program:** US operations who plan to export wine to the EU, UK, or Switzerland. You must complete the GMA application (this form) and the [GMA Wine Approval Application](#).

**A. General Information**

| Operation Name:   | Client Code:   | Date: |
|---|--|-------|
| 1) Which foreign markets are you planning to export to, directly or indirectly (as an ingredient or through brokers/traders, etc.)?   | <input type="checkbox"/> Canada <input type="checkbox"/> EU/UK <input type="checkbox"/> Japan <input type="checkbox"/> Korea <input type="checkbox"/> Switzerland<br><input type="checkbox"/> United States <input type="checkbox"/> Taiwan <input type="checkbox"/> Other:  |       |
| 2) <i>Growers:</i> What crops do you plan to export directly or indirectly (as an ingredient or through brokers/traders, etc.) to these foreign markets?  | <input type="checkbox"/> N/A, I do not grow crops.<br><input type="checkbox"/> All crops from all parcels.<br><input type="checkbox"/> Limited, describe:  |       |
| 3) <i>Handlers:</i> Submit a <a href="#">Product Application</a> to indicate which products will be exported directly or indirectly (as an ingredient or through brokers/traders etc.) to these foreign markets.<br><br><i>Brokers:</i> Submit your <a href="#">H2.6 Broker Suppliers</a> list to indicate which products will be exported. | <input type="checkbox"/> <a href="#">Product Application</a> or <a href="#">H2.6 Broker Suppliers</a> attached   |       |
| 4) How do you prevent export of products that are not compliant for the destination market?<br><i>Select all that may apply.</i>  | <input type="checkbox"/> Crops, ingredients, and finished products meeting different international standards are separated and clearly labelled in storage.<br><input type="checkbox"/> Inventory system tracks ingredients that are compliant for export.<br><input type="checkbox"/> Lot coding system indicates products that are compliant for export.<br><input type="checkbox"/> Sales system only allows export of compliant products.<br><input type="checkbox"/> Customer is responsible for export. I indicate each product's international compliance to my customer.<br><input type="checkbox"/> All parcels are compliant for all international markets.<br><input type="checkbox"/> Other, describe: |       |



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## B. Labeling and Product Identification

► All labels used for exported products must meet the labeling requirements of the importing country. Each country has different labeling requirements. Review the [International Market Labeling Guide](#) for more information. CCOF only reviews English or Spanish language and national organic seals. Work with your importer to ensure that labels meet other requirements in the destination market, in addition to organic requirements.

|  |   |
|--|---|
| <p>1) How are your exported products labelled?<br/>Select all that may apply to any exported product. Ensure export labels and documents meet requirements in the <a href="#">International Market Labeling Guide</a>.</p> | <p><input type="checkbox"/> I use export labels that are different from my domestic labels. <i>Submit all export labels to CCOF for pre-approval prior to printing.</i></p> <p><input type="checkbox"/> I use the same labels that are already approved for domestic sales.</p> <p><input type="checkbox"/> Importer labels product and has ensured that labels meet the requirements of the destination market. <i>CCOF does not review labels applied by your importer.</i></p> <p><input type="checkbox"/> Product is bulk/wholesale (non-retail) and required information is provided in shipping/sales documents. <i>Allowed for EU, Japan, Korea, Switzerland, Taiwan, and UK. Allowed for export to Canada only when product is unpackaged i.e. shipped by railcar.</i></p> <p><input type="checkbox"/> N/A, do not directly export. Describe:</p> |
| <p>2) For retail products exported to Japan, how is the JAS seal applied?<br/>Visit <a href="http://www.ccof.org/japan">www.ccof.org/japan</a> for more information.</p>   | <p><input type="checkbox"/> N/A, no retail products exported to Japan.</p> <p><input type="checkbox"/> JAS certified importer applies their JAS seal in Japan. <i>CCOF does not review labels applied by your importer.</i></p> <p><input type="checkbox"/> I have signed a JAS Seal Consignment Contract with my JAS certified importer to apply their JAS seal directly to products in the US or Canada.</p> <p><input type="checkbox"/> I have direct JAS certification through a JAS accredited certifier.</p>  |
| <p>3) Do your export labels meet domestic labeling requirements?</p>   | <p><input type="checkbox"/> No. Containers and documents are marked "For Export Only" and evidence will be available during CCOF inspections. <i>Required.</i></p> <p><input type="checkbox"/> Yes. Export labels meet domestic labelling requirements.</p>   |

## C. NOP Exports (Operations in the US/Mexico): Terms and Critical Variances (Only answer for applicable markets)

► If you are exporting products produced or manufactured by other operations, you will need to demonstrate that the entire supply chain is compliant or equivalent to the destination market. CCOF does not require additional verification for NOP certified products when they are not at risk of the critical variances for the destination market.

| Market                 | Management Practice/Concern   | Answer   |
|------------------------|---|--|
| Canada<br>(Prohibited) | 1) <i>Growers:</i> Do you use sodium (Chilean) nitrate on your crops?   | <p><input type="checkbox"/> N/A, I do not grow crops.</p> <p><input type="checkbox"/> No, I do not use sodium nitrate on my crops.</p> <p><input type="checkbox"/> Yes, I use sodium nitrate on my crops. <i>Prohibited for export to Canada.</i></p> <p><input type="checkbox"/> Sodium nitrate is used on some crops but not others. Describe:</p>   |
| Canada<br>(Prohibited) | 2) <i>Growers:</i> Do you use hydroponic or aeroponic production methods?   | <p><input type="checkbox"/> N/A, I do not grow crops.</p> <p><input type="checkbox"/> No, hydroponic/aeroponic methods are not used.</p> <p><input type="checkbox"/> Yes, hydroponic/aeroponic methods are used. <i>Prohibited for export to Canada.</i></p> <p><input type="checkbox"/> Hydroponic/aeroponic methods are used for some crops but not others. Describe:</p>  |
| Canada<br>(Required)   | 3) <i>Handlers:</i> Do you have supplier documentation that exported products were not produced using sodium (Chilean) nitrate? | <p><input type="checkbox"/> N/A, no suppliers. I grow my own crops or livestock products for export.</p> <p><input type="checkbox"/> N/A, I plan to export products to Canada that are not high-risk for sodium nitrate. <i>High risk crops: carrots, celery, some cole crops, fresh tomatoes, some leafy greens, some grains, onions, potatoes, tobacco, some citrus. See <a href="http://www.ccof.org/canada">www.ccof.org/canada</a> for current list of high-risk crops.</i></p> <p><input type="checkbox"/> Yes, I have attached <a href="#">supplier attestation</a> or certifier verification for any ingredients/products at high-risk for sodium nitrate. Products containing high-risk crops without supplier documentation will not be exported to Canada. <i>Indicate compliant suppliers on your H2.0A or H2.6 supplier list.</i></p> |



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| Market   | Management Practice/Concern  | Answer  |
|--|--|---|
| Canada<br>(Required)                             | 4) <i>Handlers</i> : Do you have supplier documentation that exported products were not produced with hydroponic or aeroponic methods?   | <input type="checkbox"/> N/A, no suppliers. I grow my own crops or livestock products for export.<br><input type="checkbox"/> N/A, I plan to export products to Canada that are not high-risk for hydroponic or aeroponic production. <i>High risk crops: container grown annual crops (excluding annual seedlings), container grown strawberries.</i> See <a href="http://www.ccof.org/canada">www.ccof.org/canada</a> for current list of high-risk crops.<br><input type="checkbox"/> Yes, I have attached <a href="#">supplier attestation</a> or certifier verification for any ingredients/products at high-risk for hydroponics or aeroponics. Products containing high-risk crops without supplier documentation will not be exported to Canada. <i>Indicate compliant suppliers on your H2.0A or H2.6 supplier list.</i> |
| Canada<br>(Required)                             | 5) Do all organic non-ruminant livestock & livestock products meet the livestock stocking rates set forth in the Canadian Standard?  | <input type="checkbox"/> N/A, not exporting non-ruminant livestock products or ingredients.<br><input type="checkbox"/> Yes, all non-ruminant livestock & products meet the stocking rates. <i>Handlers must attach <a href="#">supplier attestation</a> or certifier verification for any non-ruminant livestock ingredients/supplies.</i><br><input type="checkbox"/> No, non-ruminant livestock do not meet the stocking rates set forth in the Canadian Standard. <i>Prohibited for export to Canada.</i><br><input type="checkbox"/> Only some meet the stocking rates, others do not. Describe:   |
| Korea<br>(Required)                              | 6) Are products planned for export considered "processed foods" as defined by <a href="#">Korean Food Code</a> (i.e. transforming raw commodity so that the original form cannot be recognized)? | <input type="checkbox"/> Yes, I plan to export processed food as defined by Korean Food Code.<br><input type="checkbox"/> No, all of the products I plan to export are raw, unprocessed, or non-food products. <i>Prohibited for export to Korea.</i><br><input type="checkbox"/> Some products I plan to export are raw, unprocessed, or non-food products. Describe:  |
| Korea<br>(Required)                              | 7) Does final processing (as defined in the <a href="#">Korean Food Code</a> ) occur in the U.S.?  | <input type="checkbox"/> Yes, I plan to export products processed in the US.<br><input type="checkbox"/> No, I plan to export products processed outside the US. <i>Prohibited for export to Korea.</i><br><input type="checkbox"/> N/A, all of the products I plan to export are raw or unprocessed. <i>Prohibited for export to Korea.</i><br><input type="checkbox"/> Some products I plan to export are processed outside the US. Describe:   |
| EU, UK, Switzerland, Japan, Taiwan<br>(Required) | 8) Does production or final processing/packaging occur in the US?  | <input type="checkbox"/> Yes, I plan to export products produced, processed or packaged in the US.<br><input type="checkbox"/> No, I plan to export products produced, processed or packaged outside the US. <i>Prohibited.</i><br><input type="checkbox"/> Some products I plan to export are produced, processed or packaged outside the US. Describe:  |

## D. NOP Exports (Operations in the US/Mexico): Equivalence Exclusions

| Market                  | Product  | Details  |
|-------------------------|--|--|
| Canada                  | 1) Pet food, personal care products, and natural health products | These products are not covered by the equivalence arrangement but may be sold as NOP certified in Canada. Reference to COR is prohibited.  |
| EU, UK, and Switzerland | 2) Wine  | Wine must meet organic winemaking requirements of the destination market. If you produce or export wine to the EU, UK or Switzerland, complete the <a href="#">GMA Wine Approval Application</a> in addition to this application.  |
| EU, UK, and Switzerland | 3) Cosmetics   | Cosmetics are not covered by the equivalence arrangement and may not be labelled with the EU seal. The production and labelling of organic cosmetics is not regulated at the EU level. Operations should contact their importer or national authorities for country-specific requirements. |
| Japan                   | 4) Alcohol, non-food processed products, and honey               | These products are not covered by the equivalence arrangement but may be sold as NOP certified in Japan. Reference to JAS is prohibited. Products containing honey (up to 5%) may be exported under the arrangement.   |
| Korea                   | 5) Raw/unprocessed foods and non-food processed products         | Raw/unprocessed food and non-food products are not covered by the equivalence arrangement.   |
| Taiwan                  | 6) Honey   | Pure honey is excluded from the equivalence arrangement. Processed products containing honey may be exported under the arrangement.  |



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## E. COR Exports (Operations in Canada only): Terms and Critical Variances (Only answer for applicable markets)

► If you are exporting products produced or manufactured by other operations, you will need to demonstrate that the entire supply chain is compliant or equivalent to the destination market. CCOF does not require additional verification for COR certified products when they are not at risk of the critical variances for the destination market.

| Market                                | Management Practice or Product   | Answer  |
|---------------------------------------|--|---|
| US<br>(Prohibited)                    | 1) Do you produce or use product produced from livestock treated with antibiotics?   | <input type="checkbox"/> N/A, not exporting livestock products.<br><input type="checkbox"/> No, livestock products were produced without antibiotics. <i>Handlers must provide supplier self-attestation or certifier verification.</i><br><input type="checkbox"/> Yes, livestock products were produced with antibiotics. Describe: |
| EU, UK, and Switzerland<br>(Required) | 2) Are all unprocessed plant products, live animals or unprocessed animal products, and vegetative propagating material and seeds for cultivation grown in Canada? | <input type="checkbox"/> N/A, only processed products exported.<br><input type="checkbox"/> Yes, all grown in Canada.<br><input type="checkbox"/> No, grown outside of Canada. Describe:  |

## F. COR Exports (Operations in Canada only): Equivalency Exclusions

| Market | Product               | Details  |
|--------|-----------------------|--|
| Japan  | 1) Seaweed, and honey | These products are not covered by the equivalency but may be sold as COR certified in Japan. Reference to JAS is prohibited. Products containing honey (up to 5%) may be exported under the equivalency. |
| Taiwan | 2) Honey              | May not be sold as organic in Taiwan.  |