



Operation Name: \_\_\_\_\_ Date: \_\_\_\_\_

► Complete this form if you are an all organic or mixed operation sourcing products and/or using direct sales to consumers such as through a Community Supported Agriculture (CSA) program, a farm stand, a farmers' market, a u-pick, and/or website sales.

**A. Re-selling/Sourcing/Brokering**

1) Do you ever harvest or obtain (buy, source, trade, broker, etc.) and sell organic products from or for other operations?

No, I do not sell organic product from other operations. Skip to question A2.  Yes. Complete the table below.

Operation Name <i>Ex: April's Farm</i>	Crops <i>Ex: Peaches, Plums</i>	Organic? (yes/no) <i>If yes, attach certificate</i>	Certifier (if applicable) <i>Ex: CCOF</i>

2) How do you verify that organic certificates are current for all products listed above?

- I maintain valid certificates that list the product, and request updated certificate annually.
- I require a current certificate for each shipment, supplier verified as approved, and certificate verified to list product obtained.
- Other (describe): \_\_\_\_\_

3) Describe your plan for ensuring organic products are not commingled with nonorganic products during storage, packing, transportation, and sale.

**B. Description of Direct Marketing**

1) If you use any of the following types of direct marketing, list and describe them below. Include a complete list of all direct market venues. Attach additional pages if necessary.

- CSA • Farm Stand(s) • Farmers' Markets • U-Pick • Online/website • Other (specify)

Type <i>Ex: Farmers' Market</i>	Location (include City, State) <i>Ex: Farmtown, CA</i>	Days of week direct market is available <i>Ex: Monday &amp; Saturday</i>	Do you sell any nonorganic products at this venue? <i>Ex: Yes or No</i>

**C. Representation and Signage**

1) If you sell both organic and nonorganic products how do you differentiate those products to consumers? Please be prepared to demonstrate this at inspection. **Mark all that apply:**

- Not applicable, I only sell certified organic products  Twist ties/Stickers/Rubber bands
- Newsletter/Delivery List (please provide a sample)  Description on website (please provide a printout)
- Clear "organic" and "nonorganic" signage (include photo)  Separate sales area. Describe below.